INVITATION TO BID

Sealed bids are hereby solicited for:

SUPPLY AND INSTALLATION OF REPLACEMENT LIGHTING AT HOTEL ROANOKE AND CONFERENCE CENTER

The Hotel Roanoke Conference Center Commission and the Hotel Roanoke, L.L.C. hereby invite Bids pursuant to VA. CODE ANN. § 2.2-4301 from firms and persons to supply and install upgraded lighting systems, fixtures and features.

Bid requirements, Specifications and General Conditions are contained in the Details of Invitation to Bid, which is incorporated by reference into this Invitation to Bid. The selection process shall be by competitive sealed bidding.

The Details of Invitation to Bid may be picked up between 8:30 a.m. and 4:30 p.m. at the office of Joseph Oliveira, Director of Engineering, Hotel Roanoke & Conference Center, 110 Shenandoah Avenue, Roanoke, VA 24016. Prospective Bidders may also obtain copies of the Details of Invitation to Bid by emailing Mr. Oliveira at joliveira@hotelroanoke.com.

Sealed Bids must be received by Larry Johnson, Director of Finance, Hotel Roanoke & Conference Center, at 110 Shenandoah Avenue, Roanoke, Virginia 24016, before 2:00 p.m. on December 11, 2024. Bids will be opened and announced to the public shortly after 2:00 p.m. by Mr. Johnson on that date. Questions or comments concerning this Invitation to Bid shall be directed to Mr. Oliveira.

THIS PUBLIC BODY DOES NOT DISCRIMINATE AGAINST FAITH-BASED ORGANIZATIONS.

Subject: Official Communication #1 and Official Addendum #1 and #2

Communication #1:

The series of questions, below, have been asked by bidder/s and thus will be shared with all, so all communications gathered and answered are equitable.

Bid documents state contractor must have an office staffed with qualified technicians within 25 miles of the Hotel. We can provide an affidavit stating we will be on site within 24hrs of a service call. Will that suffice? After consulting with our Conference Center attorney for clarity, this is our official response, which is now officially Addendum #1: Bidders may satisfy the qualified service provider requirement by demonstrating that either (A) they have a qualified employee located within a 25 mile radius of the Conference Center or (B) they have a written arrangement or written agreement in effect with a Subcontractor who is a qualified service provider and who has a workplace or office within that 25 mile radius. The Contractor must provide written documentation satisfactory in form and content to the Owners concerning its compliance with this Addendum Number 1 prior to execution of the Contract.

Bid documents require all work(including ballroom) to be completed within 30 days of the commencement date. Bid documents read as calendar days, is this negotiable? The commencement date wouldn't be issued until the awarded contractor has all materials in hand. When the commencement date begins, the 30 day clock begins with the exception of working around the conference center business demands. IE: If the business demands of the conference center halts any portion of the project and hold up production, the time is not lost but adds back the lost time. Make sense?

As-Builts-for clarification, as-built modifications are expected to be hand drawn on construction plans not updated CAD drawings? Correct

Scope of Work Clearly defined – Bid Documents reference drawings from Gibson Engineering, these drawings clearly show areas that are marked out on the small map we were presented at our walk through. We need clarification on exactly what areas are getting new lighting and controls, and what areas are getting new drop ceiling and tile. Please see color coded area on attached layout. Yellow is: Grid, tile, fixtures and control replacement areas. Orange is grid and tile only, however, we are desiring an addalternate bid for the fixtures in these locations, as well. *Official Addendum #2 (attached)

Control System – Have you received a design for the control systems from Lutron or NLight? If not, is the design fee and engineered stamped drawings for the new system covered by the owner or contractor? The blueprints issued cover the design circuitry, however, if additional design fees or stamped drawings are expected, this will be the responsibility of the awarded contractor.

Control System – Do the controls need to be hard wired or are wireless systems acceptable? Hard wired only.

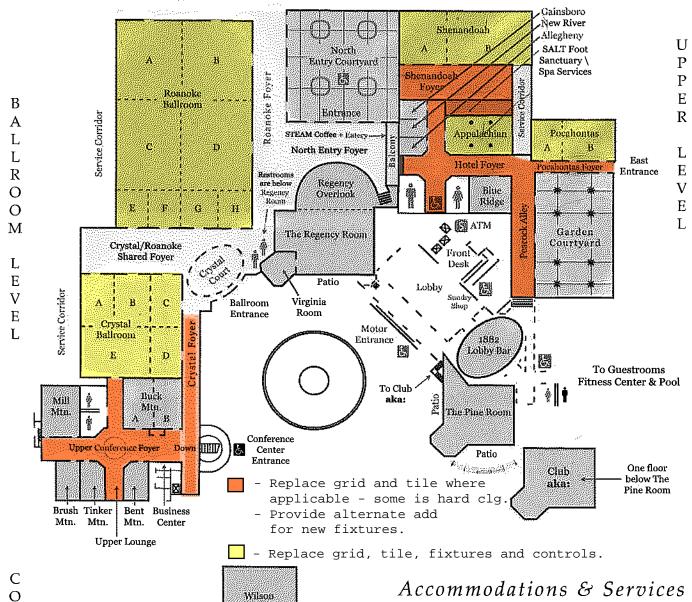
Control System – Desired scenes, will a turnover meeting where scenes are set be required or will desired scene settings be provided prior to install? Scenes to be determined when we startup begins.

Control System – New system in all likelihood will not match existing control panel footprints throughout the building. What solution is desired to cover any scarring or holes from existing control panels? The Conference Center will handle minor wall and/or WVC repairs at control locations that don't match-up exactly.



THE HOTEL ROANOKE & CONFERENCE CENTER

110 Shenandoah Ave • Roanoke, VA 24016 • (T) 540-985-5900 • (F) 540-853-8290 • www.HotelRoanoke.com



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- · 63,000 square-foot state-of-the-art conference center
- · 329 elegant guest rooms, including 19 suites
- · High-speed internet, wired and wireless availability
- · The historic Regency Room
- The Pine Room & 1882 Lobby Bar
- · Club aka:
- · Complete fitness center & outdoor pool
- Complimentary shuttle with Roanoke-Blacksburg Reg. Airport



= Wheelchair accessible ramp or lift

Subject: Official Communication 2

Communication 2

Attached, please find a series of questions that have been asked by bidder/s and thus will be shared with all, so all communications gathered and answered are equitable.

- 1) Areas of Work -
- a. In many of the areas shown in orange on the layout map there are fixtures in gypsum ceilings in addition to the ACT. Are the lights in gypsum intended to be replaced as well? Yes
- i. If yes, the existing fixtures likely contain large housings above the ceiling. Are these required to be removed from the building, or can be left "abandoned" above the ceiling? Due to limited access to above, removal will require cut and patch of the gypsum ceiling at many fixture locations. Leaving the old disconnected fixture-housing in the ceiling is fine as long as it is done safely and is with-in code.
- ii. If yes, the new light fixtures cannot be guaranteed to cover all existing paint lines from the old fixtures. Should full painting of all bulkheads be included in these areas to provide a quality finished appearance?

Yes, if needed

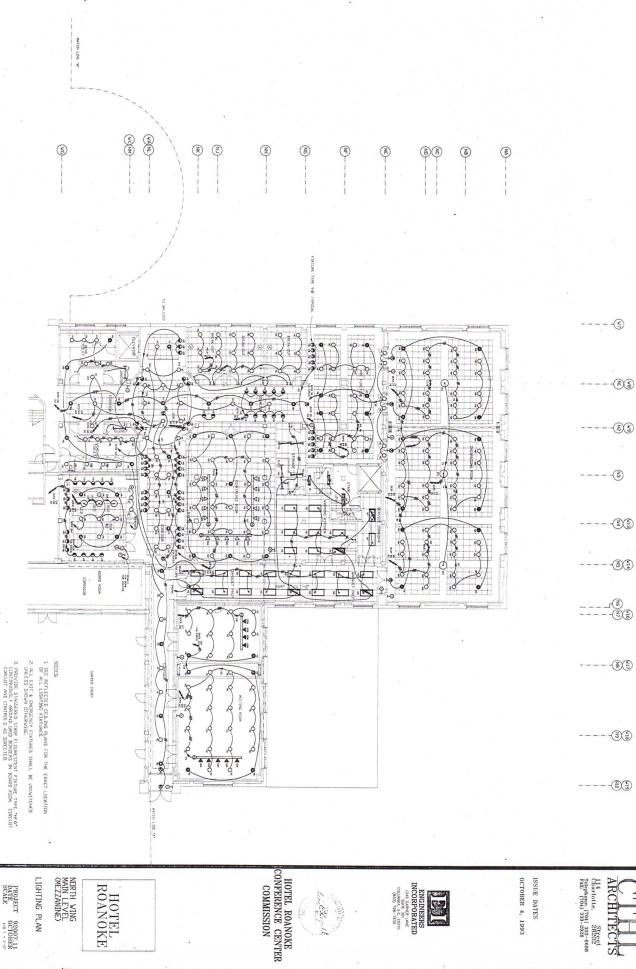
- iii. The round conference "atrium" with stairs that leads from upper to lower levels is not colored on the map to be included. There are numerous fixtures in this area in gypsum ceilings. Are they to be included? Yes
- b. The "Peacock Alley" and "Pocahontas" rooms are shown to be part of the scope and currently has only gypsum ceiling with no known access to above. This will likely require cutting and patching at each light fixture and subsequent painting of the entire ceiling. Can you confirm this is what is desired? Yes
- c. The Appalachian room is shown colored yellow on the map (to be included), but during our walkthrough it was noted that this room has already been remodeled. Should it be included in this project? No, Since this room is already stand-alone, It should be left out of the project. This room was color coded on the map mistakenly.
- d. The orange areas show alternate add for new fixtures, but it does not specifically list controls in these areas. As the new fixtures will not function with the existing controls, can you confirm that new controls should be included in these locations too? Yes
- 2) Lighting Controls

- a. As the electrical drawings provided were completed before the yellow and orange map, there are now included "hotel" areas which are not shown in the electrical drawings. Existing drawings will be needed for the control vendor to accurately draw and price. Can you please provide existing plans for these areas? Upon review, it was decided that all hotel meeting rooms that are included in this project are to be made stand alone with local, in room controls. All public areas, IE; Peacock alley and adjacent hall ways will need to be configured with New Controllers as discussed in original scope.
- 3) Sprinkler Covers In many of the areas there are sprinkler heads (covers) in both the acoustic ceiling tile system and gypsum bulkheads. Are we to include replacement of heads in both systems, or only the ACT areas? Only the sprinkler covers in
- the ACT

 4) Schedule Based on the limitation to after hours work and need to return each area to a finished state at the end of each shift, it will be nearly impossible complete this project in

30 days. Could an extension to 60 working days be allowed? Not at this time

- 5) General Notes
- a. The scope of work, Part 1, page 1, 3rd bullet point states that "all scrap must be taken off property each day". Could a dumpster and/or closed storage container be placed in the parking lot during the project for this use? Yes, in our valet lot. Location to be set by D.O.E.
- b. Can a storage container be placed in the parking lot for storage of new materials? Yes, The same as above (question 5a.)
- 6) Bid Date
- a. With the distribution of the new layout map and subsequent questions which resulted, can the bid date be extended? An additional week would be most appreciated to achieve accurate pricing. With the numerous RFI requests, and in an effort to receive the best and most accurate bid prices, we have determined that adding a week to the bid due date will be acceptable. An official AND separate addendum will be forthcoming after this communication email.



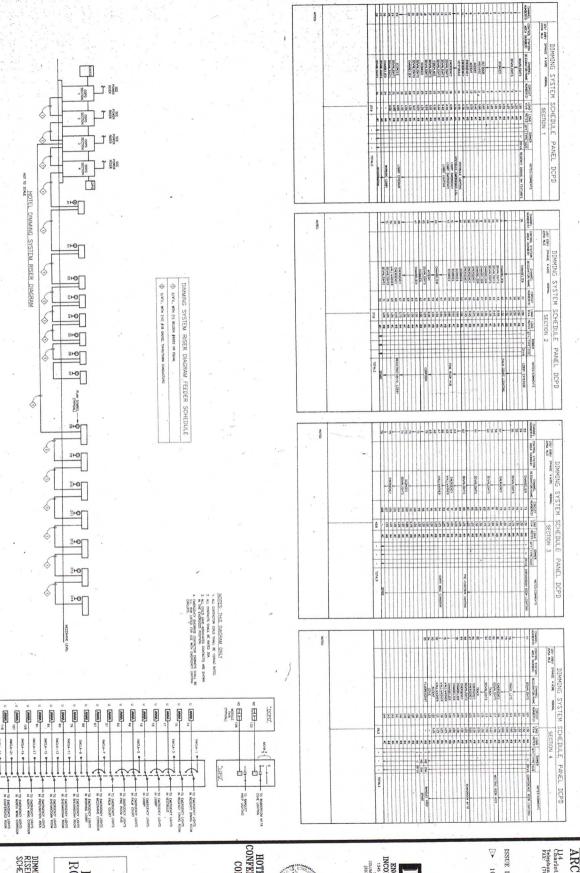
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E1.07 ADDENDUM NO. 1

DIMMING PANEL "DCPD"

AUXILIARY CONTROL

SINGLE LINE DIAGRAM

17

PROJECT 92007.11 DATE 4 OCTOBER 1993 SCALE 1/8' - 1'-9'

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DIMMING SYSTEM RISER DIAGRAM & SCHEDULES

HOTEL ROANOKE

HOTEL ROANOKE CONFERENCE CENTER COMMISSION



10/15/93 ISSUE DATES

114 Charlotte, Street Charlotte, 28202 Telephone: (704) 333-8686 FAX: (704) 333-2926

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114 Charlotte, 28202 Telephone: (704) 333-6686 FAX: (704) 333-2926

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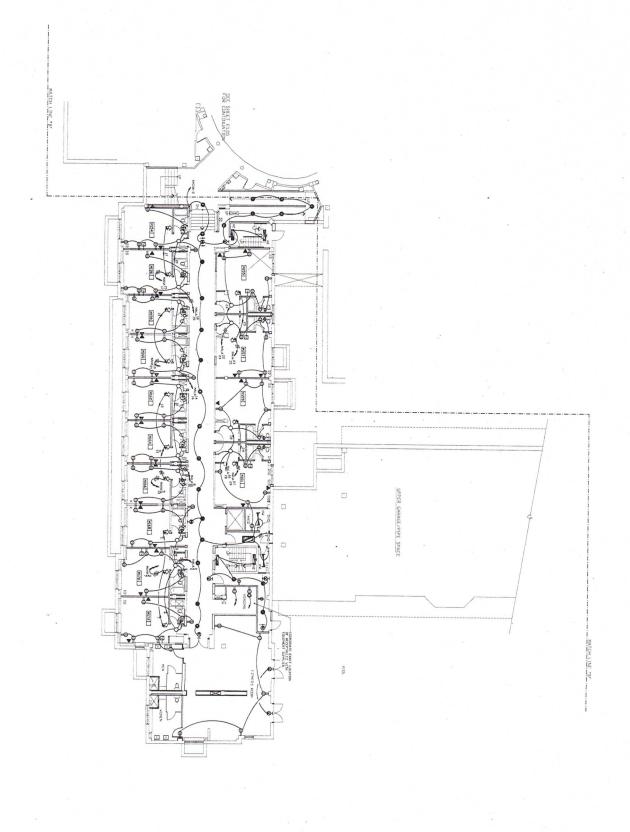
HOTEL ROANOKE CONFERENCE CENTER COMMISSION

NOTES AND LIGHTING FIXTURE SCHEDULE

HOTEL ROANOKE

PROJECT 92007.11 DATE OCTOBER SCALE 1/8 - 1'-0'

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HOTEL ROANOKE CONFERENCE CENTER COMMISSION

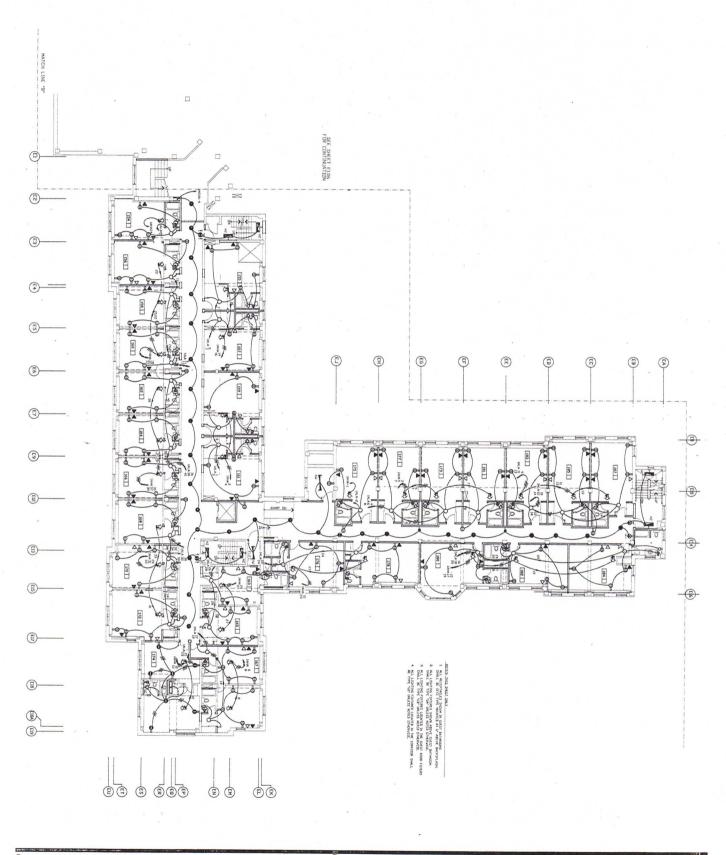




ISSUE DATES OCTOBER 4, 1993 114 Charlotte, 28202 Telephone: (704) 333-8688 FAX: (704) 333-2926

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HOTEL ROANOKE CONFERENCE CENTER COMMISSION



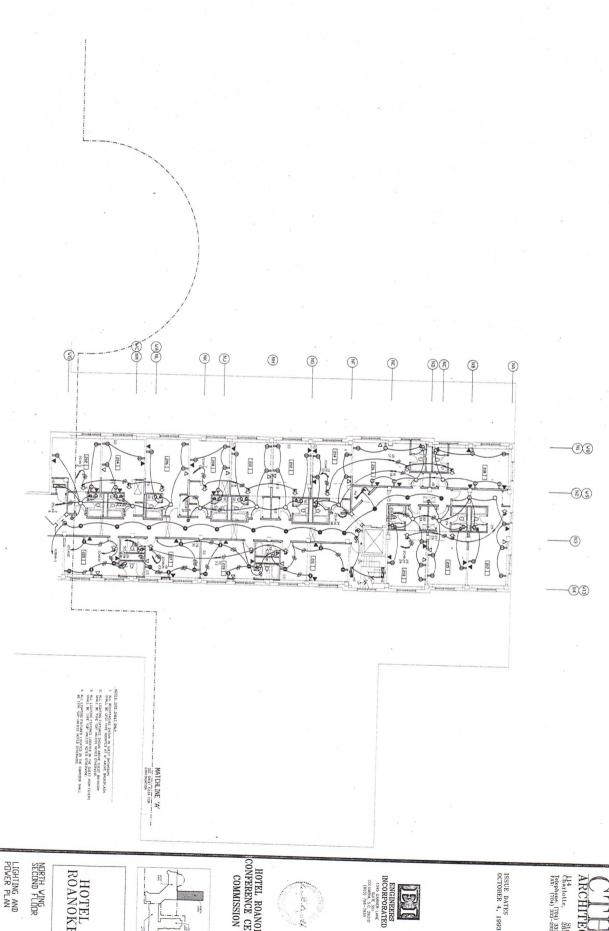


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Telephone: (704) 333-6686

PAX: (704) 333-2826



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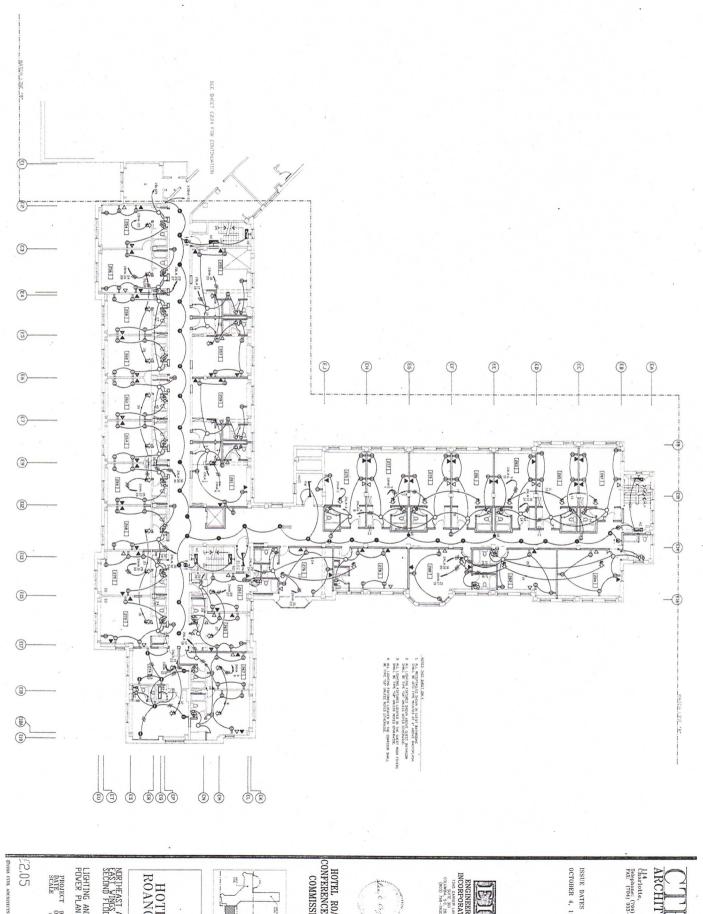
HOTEL ROANOKE CONFERENCE CENTER COMMISSION





ISSUE DATES OCTOBER 4, 1993

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HOTEL ROANOKE CONFERENCE CENTER COMMISSION





ISSUE DATES OCTOBER 4, 1993

114 Charlotte, Street 28202 Telephone: (704) 333-6686 FAX: (704) 333-2926 ARCHITECTS

Subject: Official Addendum #3 (Extension of due date for sealed bids) for the Lighting Project at The Hotel Roanoke & Conference Center

The original Invitation to Bid and Instructions to Bidders (7.2) for the Conference Center Lighting Project states;

"Sealed Bids must be received by Larry Johnson, Director of Finance, Hotel Roanoke & Conference Center, at 110 Shenandoah Avenue, Roanoke, Virginia 24016, before 2:00 p.m. on December 11, 2024. Bids will be opened and announced to the public shortly after 2:00 p.m. by Mr. Johnson on that date.

Official Addendum #3:

Extension of the due date for Sealed Bids for the Lighting Project at The Hotel Roanoke & Conference Center

"Sealed Bids must be received by Larry Johnson, Director of Finance, Hotel Roanoke & Conference Center, at 110 Shenandoah Avenue, Roanoke, Virginia 24016, before 2:00 p.m. on December **18**, 2024. Bids will be opened and announced to the public shortly after 2:00 p.m. by Mr. Johnson on that date.